

**Portable Oxygen Market Shares, Market
Opportunities, Market Strategies, and Market Forecasts,
2002 to 2007**

Portable Oxygen Market Assessment



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**Portable Oxygen Market,
Patients on Oxygen,
Liquid Oxygen Market Forecasts,
Portable Oxygen Concentrators Market Forecasts
MARKET STRATEGIES FORECASTS TO 2007**

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Breathing Portable Oxygen,

Portable Oxygen Issues

Homecare Market Growth Factors

MARKET STRATEGIES FORECASTS TO 2007

CHECK OUT THESE KEY TOPICS

Oxygen Insurance Reimbursement
Portable Oxygen Market Driving Forces
Oxygen Equipment Market Participants
Liquid Oxygen Market Shares
Liquid Oxygen Market Forecasts

Recent Portable Oxygen Product Introductions
Oxygen Concentrator Product Functions
Oxygen Delivery Methods
Regional Liquid Oxygen Market Segments
Number of Home Healthcare and Hospice Agencies
Home Oxygen Market Segments
Unified Supply Network
Technological Trends
Oxygen Concentrator Compressor Component Repair

CHECK OUT THESE KEY TOPICS

OPPORTUNITY ABOUND

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Portable Oxygen Market Shares, Market Opportunities, Market Strategies, and Market Forecasts, 2002 to 2007

Homecare technology is poised to create new services efficiencies for the healthcare industry. Systems automate care delivery, permitting tracking from the bedside and eliminating unnecessary visits to the home. Patients and family gain more control over the care delivery. Care can be delivered in familiar settings.

The market participants in portable oxygen seek to position in a manner that is competitive with existing stationary systems. Vendors offer a wide range of products, services, training, and support. Homecare agencies need to limit truck rolls. The designs of systems that are intuitive to use represent major market opportunity.

Portable oxygen choices relate to portable oxygen concentrators, liquid oxygen, or compressed gas cylinders. Portable oxygen concentrators need a battery or to be plugged in. They are poised to become the system of choice as fuel cell power becomes more available.

The worldwide liquid oxygen forecast, which was at \$81.3 million in the year 2001, is expected to make a large increase to \$147.9 million by the year 2007.

The worldwide portable oxygen concentrator market, which was at \$300 thousand in the year 2001, is expected to make a large increase to \$112.6 million by the year 2007.

Portable Oxygen Company Profiles

Market Leaders

AirSep
Chad Therapeutics
Chart Industries / Caire
Drager Home Care
Hudson RCI
IDEX / Gast Manufacturing
Invacare Corporation
Luxfer Group
Mada
OxLife
Penox
Respironics
Roscoe Medical
SeQual Technologies
Sievetek
Sim Italia
Sunrise Medical
Thomas Industries
Tyco International
UOP
Victor Medical

Portable Oxygen Market Strategies and Forecasts, 2002-2007

REPORT METHODOLOGY

THIS IS THE HUNDRED AND FORTIETH REPORT IN A SERIES OF MARKET RESEARCH REPORTS THAT PROVIDE FORECASTS IN COMMUNICATIONS, TELECOMMUNICATIONS, THE INTERNET, COMPUTER, SOFTWARE, AND TELEPHONE EQUIPMENT. THE PROJECT LEADERS TAKE DIRECT RESPONSIBILITY FOR WRITING AND PREPARING EACH REPORT. THEY HAVE SIGNIFICANT EXPERIENCE PREPARING INDUSTRY STUDIES. FORECASTS ARE BASED ON PRIMARY RESEARCH AND PROPRIETARY DATA BASES. FORECASTS REFLECT ANALYSIS OF THE MARKET TRENDS IN THE SEGMENT AND RELATED SEGMENTS. UNIT AND DOLLAR SHIPMENTS ARE ANALYZED THROUGH CONSIDERATION OF DOLLAR VOLUME OF EACH MARKET PARTICIPATION IN THE SEGMENT. INSTALLED BASE ANALYSIS AND UNIT ANALYSIS IS BASED ON INTERVIEWS AND AN INFORMATION SEARCH. MARKET SHARE ANALYSIS INCLUDES CONVERSATIONS WITH KEY CUSTOMERS OF PRODUCTS, INDUSTRY SEGMENT LEADERS, MARKETING DIRECTORS, DISTRIBUTORS, LEADING MARKET PARTICIPANTS, OPINION LEADERS, AND COMPANIES SEEKING TO DEVELOP MEASURABLE MARKET SHARE. OVER 200 IN DEPTH INTERVIEWS ARE CONDUCTED FOR EACH REPORT WITH A BROAD RANGE OF KEY PARTICIPANTS AND INDUSTRY LEADERS IN THE MARKET SEGMENT.

YOU MUST HAVE THIS STUDY

Portable Oxygen Market Shares, Market Opportunities, Market Strategies, and Market Forecasts, 2002 to 2007

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ABOUT THE COMPANY

WINTERGREEN RESEARCH, FOUNDED IN 1985, PROVIDES STRATEGIC MARKET ASSESSMENTS IN TELECOMMUNICATIONS, COMMUNICATIONS EQUIPMENT, HEALTH CARE, AND ADVANCED COMPUTER TECHNOLOGY. INDUSTRY REPORTS FOCUS ON OPPORTUNITIES THAT WILL EXPAND EXISTING MARKETS OR DEVELOP MAJOR NEW MARKETS. THE REPORTS ASSESS NEW PRODUCT AND SERVICE POSITIONING STRATEGIES, NEW AND EVOLVING TECHNOLOGIES, AND TECHNOLOGICAL IMPACT ON PRODUCTS, SERVICES, AND MARKETS. MARKET SHARES ARE PROVIDED. LEADING MARKET PARTICIPANTS ARE PROFILED, AND THEIR MARKETING STRATEGIES, ACQUISITIONS, AND STRATEGIC ALLIANCES ARE DISCUSSED. THE PRINCIPALS OF WINTERGREEN RESEARCH HAVE BEEN INVOLVED IN ANALYSIS AND FORECASTING OF INTERNATIONAL BUSINESS OPPORTUNITIES IN TELECOMMUNICATIONS AND ADVANCED COMPUTER TECHNOLOGY MARKETS FOR OVER 30 YEARS.

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