

**Oxygen Concentrators Market Strategies,
Market Opportunities, and Market Forecasts
2002 to 2007**

Oxygen Concentrator Market Assessment



Picture by Joe Neustadt

Do Not Let Lack of Knowledge Cloud Your Mind

**WinterGreen Research, Inc.
Lexington, Massachusetts**

www.wintergreenresearch.com

Oxygen Concentrator Markets,

Oxygen Concentrator Market Driving Forces

Home Oxygen Market Segments

European Homecare Market Trends

Marketing Globally

MARKET STRATEGIES FORECASTS TO 2007

Oxygen Concentrator Markets,

Market Drivers For Healthcare Cost Containment

Homecare Market Growth Factors

Increased Need For Information Technology

MARKET STRATEGIES FORECASTS TO 2007

CHECK OUT THESE KEY TOPICS

Home Oxygen Concentrator Market Driving Forces
Unified Supply Network
Homecare Market Forecasts
Worldwide Standard Oxygen Concentrator Market
Forecasts

Oxygen Concentrator Market Growth Opportunities

Oxygen Concentrator Installed Base Secure Sockets Layer
(SSL)

Oxygen Insurance Reimbursement
Oxygen Concentrator Product Functions
Respironics Oxygen Concentrators
Technological Trends

CHECK OUT THESE KEY TOPICS

OPPORTUNITY ABOUNDS

WinterGreen Research, Inc.
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Oxygen Concentrator Market Opportunities, Strategies, and Forecasts, 2002 to 2007

Homecare is poised to grow based on the creation of new services efficiencies for the healthcare industry. Systems automate care delivery, permitting remote tracking from central locations to the bedside, eliminating unnecessary visits to the home. Patients and family gain more control over the care delivery. Care can be delivered in familiar settings.

The homecare portable oxygen systems market is set to be vibrant and increasingly significant. As a vital aspect of permitting patients to be more mobile even while receiving treatment, systems delivery is being changed. Homecare relates to the environment that is the most comfortable for the patient. Potentially, it is more enticing to have oxygen care delivery at home and for travel. Physicians stopped coming to the home years ago. New technology is enabling revival of more oxygen care delivery at home. Segments relate to stationary oxygen systems, oxygen concentrators, liquid oxygen, and portable oxygen concentrators.

Worldwide shipments of standard oxygen concentrators in dollars were at \$274.7 million in 2001. Markets are expected to reach \$389.1 million by 2007.

Companies Profiled

Market Leaders

Respironics
Sunrise / DeVilbiss
Invacare
AirSep
Sim Italia
Oxlife
SeQual Technologies
Medical Compressors
UOP LLC

Oxygen Concentrator Market Strategies and Forecasts, 2002-2007

REPORT METHODOLOGY

THIS IS THE HUNDRED AND FORTY-FIRST REPORT IN A SERIES OF MARKET RESEARCH REPORTS THAT PROVIDE FORECASTS IN COMMUNICATIONS, TELECOMMUNICATIONS, THE INTERNET, COMPUTER, SOFTWARE, AND TELEPHONE EQUIPMENT. THE PROJECT LEADERS TAKE DIRECT RESPONSIBILITY FOR WRITING AND PREPARING EACH REPORT. THEY HAVE SIGNIFICANT EXPERIENCE PREPARING INDUSTRY STUDIES. FORECASTS ARE BASED ON PRIMARY RESEARCH AND PROPRIETARY DATA BASES. FORECASTS REFLECT ANALYSIS OF THE MARKET TRENDS IN THE SEGMENT AND RELATED SEGMENTS. UNIT AND DOLLAR SHIPMENTS ARE ANALYZED THROUGH CONSIDERATION OF DOLLAR VOLUME OF EACH MARKET PARTICIPATION IN THE SEGMENT. INSTALLED BASE ANALYSIS AND UNIT ANALYSIS IS BASED ON INTERVIEWS AND AN INFORMATION SEARCH. MARKET SHARE ANALYSIS INCLUDES CONVERSATIONS WITH KEY CUSTOMERS OF PRODUCTS, INDUSTRY SEGMENT LEADERS, MARKETING DIRECTORS, DISTRIBUTORS, LEADING MARKET PARTICIPANTS, OPINION LEADERS, AND COMPANIES SEEKING TO DEVELOP MEASURABLE MARKET SHARE. OVER 200 IN DEPTH INTERVIEWS ARE CONDUCTED FOR EACH REPORT WITH A BROAD RANGE OF KEY PARTICIPANTS AND INDUSTRY LEADERS IN THE MARKET SEGMENT.

YOU MUST HAVE THIS STUDY

Oxygen Concentrator Market Opportunities, Market Strategies, and Market Forecasts, 2002 to 2007

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ABOUT THE COMPANY

WINTERGREEN RESEARCH, FOUNDED IN 1985, PROVIDES STRATEGIC MARKET ASSESSMENTS IN TELECOMMUNICATIONS, COMMUNICATIONS EQUIPMENT, HEALTH CARE, AND ADVANCED COMPUTER TECHNOLOGY. INDUSTRY REPORTS FOCUS ON OPPORTUNITIES THAT WILL EXPAND EXISTING MARKETS OR DEVELOP MAJOR NEW MARKETS. THE REPORTS ASSESS NEW PRODUCT AND SERVICE POSITIONING STRATEGIES, NEW AND EVOLVING TECHNOLOGIES, AND TECHNOLOGICAL IMPACT ON PRODUCTS, SERVICES, AND MARKETS. MARKET SHARES ARE PROVIDED. LEADING MARKET PARTICIPANTS ARE PROFILED, AND THEIR MARKETING STRATEGIES, ACQUISITIONS, AND STRATEGIC ALLIANCES ARE DISCUSSED. THE PRINCIPALS OF WINTERGREEN RESEARCH HAVE BEEN INVOLVED IN ANALYSIS AND FORECASTING OF INTERNATIONAL BUSINESS OPPORTUNITIES IN TELECOMMUNICATIONS AND ADVANCED COMPUTER TECHNOLOGY MARKETS FOR OVER 30 YEARS.

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