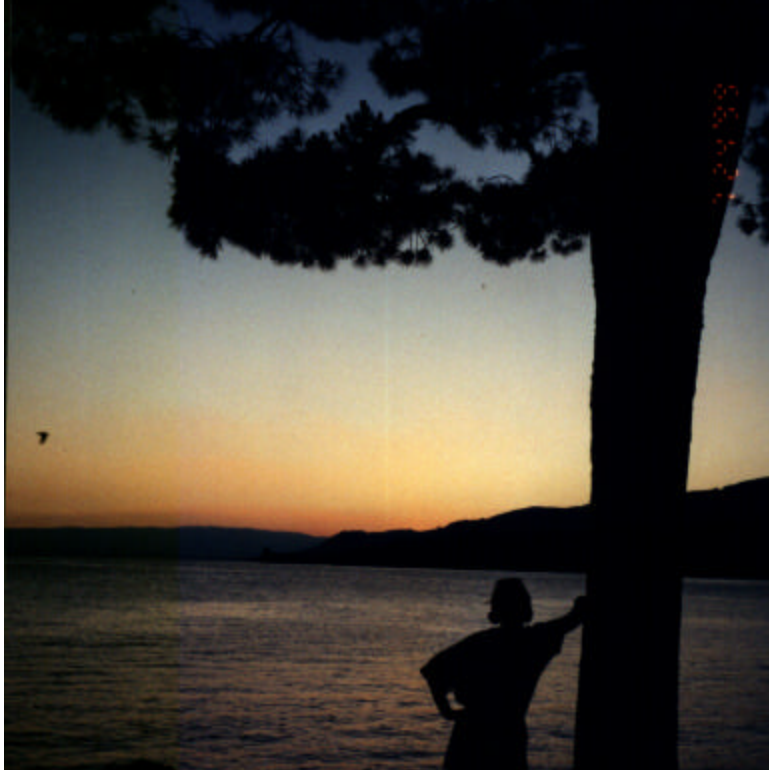


OPTICAL COMPONENTS

FORECASTS AND STRATEGIES TO 2007



See What Awaits You

**WinterGreen Research, Inc.
Lexington, Massachusetts**

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OPTICAL COMPONENTS

MARKETS POSITION TO PARTICIPATE IN HIGH GROWTH

MARKET STRATEGIES AND MARKET FORECASTS TO 2007

Communications equipment suppliers rely upon fiber optic component manufacturers to quickly design, manufacture and supply advanced optical components. Communications optical component suppliers strive to reduce the overall cost, size, amount and manufacturing complexity of equipment used to build optical networks.

The number of components that they must utilize to improve system performance has substantially increased due to the growing complexity of optical network systems. Component manufacturers need to integrate more optical components into single compact modules.

These integrated modules may often provide higher performance and functionality than individual products that are linked together; however, integration often adds more design complexity giving the market leaders with advanced technology support strategic advantage in the market.

Rapid technological advances coupled with high demand for the most advanced optical components and integrated optical modules has reduced product lifecycles and shortened the time for deployment within networks. Optical component manufacturers are increasingly required to achieve a significant ramp-up in manufacturing capacity and reduce time-to-market for new component design in order to meet the demand of equipment suppliers. At the same time, manufacturers confront the reality that markets have evaporated for the time being due to a severe contraction of the telecommunications equipment markets.

Market driving forces relate to the need for broadband, the use of the Internet to implement supply chain economies of scale, the ability to put together a network at less cost, and the increased capacity for communication systems provided by optical components.

Internet protocol architecture is significantly more efficient than circuit switched architecture. Circuit switches provide an end-to-end connection for voice traffic. This type of network architecture is very inefficient, tying up a line during the silences and pauses of a voice conversation.

Packet switching based on IP architecture utilizes fixed length packets that can be crammed into the same line. Because communication is packetized at the near end of the connection and the communication is depacketized at the far end of the conversation packet transmission can be very dense. Data transmission in packets supports many different communications on the same path simultaneously.

Companies Profiled

Agere
Agilent Technologies
Agility Communications
AirFiber
Alcatel
Avanex
Bandwidth9
Blue Sky Research
Chorum Technologies
Coherent
Corning
DBM Optics
EXFO Electro-Optical Engineering / Avantas
FiberSpace
Fujitsu Network Communications
GSI Lumonics
Inara Networks
Iolon
Intel
JDS Uniphase
Luminous Networks
Multiplex
Lightwave Microsystems
New Focus
NEC
Nortel Networks
Oplink Communications
Royal Philips Electronics
Photronix
Princeton Optronics
SpectraSensors
Sumitomo Electric Industries
TeraConnect
TeraXion
Tunable Photonics

REPORT METHODOLOGY

This is the one hundred and second report in a series of market research reports that provide forecasts in communications, telecommunications, the Internet, computer, software, and telephone equipment. The project leaders take direct responsibility for writing and preparing each report. They have significant experience preparing industry studies. Forecasts are based on primary research and proprietary databases. Forecasts reflect analysis of the market trends in the segment and related segments. Unit and dollar shipments are analyzed through consideration of dollar volume of each market participation in the segment. Market share analysis includes conversations with key customers of products, industry segment leaders, marketing directors, distributors, leading market participants, and companies seeking to develop measurable market share. Over 200 in depth interviews are conducted for each report with a broad range of key participants and opinion leaders in the market segment.

YOU MUST HAVE THIS STUDY

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