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PICTURE BY SUSIE EUSTIS

**DIGITAL SUBSCRIBER LINE (DSL) MARKET
STRATEGIES AND OPPORTUNITIES**

FORECASTS 2001 TO 2006

// DSL and Voice over DSL Promise to Radically Change Telecommunications //

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Strong Growth is Predicted

CHECK OUT THESE KEY TOPICS

Broadband Data Solutions

DSL Market Positioning

Secure, High Speed Internet Connections

Solutions
Positioning
DSL MARKET FORECASTS
WORLDWIDE MARKET SHARES

REPORT METHODOLOGY

This is the Forty Second report in a series of market research reports that provide forecasts in communications, telecommunications, the internet, computer, software, and telephone equipment. The project leaders take direct responsibility for writing and preparing each report. They have significant experience preparing industry studies. Forecasts are based on primary research and proprietary data bases. Forecasts reflect analysis of the market trends in the segment and related segments. Unit and dollar shipments are analyzed through consideration of dollar volume of each market participant in the segment. Market share analysis includes conversations with marketing directors, distributors, leading market participants, and companies seeking to develop

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measurable market share. Over 200 in depth interviews are conducted for each report with a broad range of key participants and opinion leaders in the market segment.

**DSL SYSTEMS ARE CENTRAL TO
IMPLEMENTATION OF BROADBAND SERVICES AVAILABILITY AND IMPROVEMENTS**

YOU MUST HAVE THIS STUDY

Companies Profiled

3Com

Acer

ADC Telecommunications

Advanced Fibre Communications

(AFC)

Alcatel

Avaya

Cayman Systems

Copper Mountain

Fujitsu Telecommunications

Lucent Technologies

NEC Corporation

Netopia

Nokia

Orckit Communications

Paradyne

Samsung

Siemens

Westell

Wind River

ZyXEL Communications

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