

Optical Switching Market Assessment

**OPTICAL SWITCHING MARKET STRATEGIES,
OPPORTUNITIES, AND FORECASTS 2001 TO 2006**



Picture by Susie Eustis

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OPTICAL SWITCH MARKETS,
Positioning TO PARTICIPATE IN HIGH
GROWTH HIGH SPEED INTERNET
INFORMATION PIPELINES
MARKET STRATEGIES FORECASTS TO
2006

CHECK OUT THESE KEY TOPICS

INDUSTRY CONSOLIDATION, RESTRUCTURING, AND STRATEGIES
Carrier Needs and Strategies
Market Positioning
Market Growth Opportunities

Optical Circuit Switch Markets
OPTICAL SWITCH MARKET FORECASTS
WORLDWIDE MARKET SHARES
OPTICAL SWITCH PRODUCT DEFINITIONS
TECH INNOVATION IN OPTICAL SWITCHING
SWITCHES, ATM, DWDM, FIBER LINE
NETWORK AND APPLICATION SOLUTIONS
EAI Cross Platform Market Shares
COMPANIES ARE POISED TO EXCEL IN THE MARKET

REPORT METHODOLOGY

THIS IS THE FORTY FIFTH REPORT IN A SERIES OF MARKET RESEARCH REPORTS THAT PROVIDE FORECASTS IN COMMUNICATIONS, TELECOMMUNICATIONS, THE INTERNET, COMPUTER, SOFTWARE, AND TELEPHONE EQUIPMENT. THE PROJECT LEADERS TAKE DIRECT RESPONSIBILITY FOR WRITING AND PREPARING EACH REPORT. THEY HAVE SIGNIFICANT EXPERIENCE PREPARING INDUSTRY STUDIES. FORECASTS ARE BASED ON PRIMARY RESEARCH AND PROPRIETARY DATA BASES. FORECASTS REFLECT ANALYSIS OF THE MARKET TRENDS IN THE SEGMENT AND RELATED SEGMENTS. UNIT AND DOLLAR SHIPMENTS ARE ANALYZED THROUGH CONSIDERATION OF DOLLAR VOLUME OF EACH MARKET PARTICIPATION IN THE SEGMENT. MARKET SHARE ANALYSIS INCLUDES CONVERSATIONS WITH MARKETING DIRECTORS, DISTRIBUTORS, LEADING MARKET PARTICIPANTS, AND COMPANIES SEEKING TO DEVELOP MEASURABLE MARKET SHARE. OVER 200 IN DEPTH INTERVIEWS ARE CONDUCTED FOR EACH REPORT WITH A BROAD RANGE OF KEY PARTICIPANTS AND OPINION LEADERS IN THE MARKET SEGMENT.

**APPLICATION INTEGRATION IS CENTRAL TO
IMPLEMENTATION OF BUSINESS EXCHANGES**

YOU MUST HAVE THIS STUDY

Companies Profiled

<p>Ciena Sycamore Nortel Lucent Agilent Jupiter Tellium Alcatel Siemens Cisco Marconi Alidian Ellacoya Redback ADC Telecommunications Applied Micro Circuits Avici</p>	<p>Corning Chorum Extreme Foundry Fiberspace Fujitsu JDS Uniphase Nanovation Ocular Packet Light Networks Samsung Telect Broadcom Brightpoint</p>
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MANY OF THESE KEY TOPICS HAVE PHENOMENAL SUBCATEGORIES

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ABOUT THE COMPANY

WinterGreen Research, founded in 1985, provides strategic market assessments in telecommunications, communications equipment, health care, and advanced computer technology. Industry reports focus on opportunities that will expand existing markets or develop major new markets. The reports assess new product and service positioning strategies, new and evolving technologies, and technological impact on products, services, and markets. Market shares are provided. Leading market participants are profiled, and their marketing strategies, acquisitions, and strategic alliances are discussed. The principals of WinterGreen Research have been involved in analysis and forecasting of international business opportunities in telecommunications and advanced computer technology markets for over 30 years.

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