

Network Systems Integration

Market Strategies and Forecasts, 2000-2005

(PICTURE)

CHECK OUT THESE KEY TOPICS

- DEFINITION OF NETWORK SYSTEMS INTEGRATION-*
- HISTORY AND DIRECTION OF NETWORK SYSTEMS INTEGRATION-*
- SYSTEMS INTEGRATION MARKET STRUCTURE-*
- SYSTEMS INTEGRATION PRODUCTS AND SERVICES-*
- EXAMPLES OF SYSTEMS INTEGRATION PROJECTS-*
- DRIVING AND RETARDING FORCES-*
- VENDORS A TO K SYSTEMS INTEGRATION AND OUTSOURCING-*
- VENDORS L TO Z SYSTEMS INTEGRATION AND OUTSOURCING-*
- FORECASTS OF THE NETWORK SYSTEMS INTEGRATION MARKET-*
- STRATEGIES IN THE NETWORK SYSTEMS INTEGRATION MARKET-*

REPORT METHODOLOGY

THIS IS THE FORTY-SEVENTH REPORT IN A SERIES OF MARKET FORECASTS IN COMMUNICATIONS, TELECOMMUNICATIONS, THE INTERNET, AND COMPUTER AND TELEPHONE EQUIPMENT. THE PROJECT LEADERS HAVE SIGNIFICANT EXPERIENCE PREPARING INDUSTRY STUDIES. FORECASTS ARE BASED ON PRIMARY RESEARCH AND PROPRIETARY DATABASES. IN DEPTH INTERVIEWS ARE CONDUCTED WITH A BROAD RANGE OF KEY PARTICIPANTS AND OPINION LEADERS IN THE MARKET.

NETWORK SYSTEMS INTEGRATION IS TAKING THE MARKET BY STORM!!!

YOU MUST HAVE THIS STUDY

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SYSTEMS INTEGRATION EXECUTIVE SUMMARY

- Importance of Network Systems Integration
- Driving and Retarding Forces
- Market Size and Growth
- Definition of Network Systems Integration
- Types of Network Systems Integration Vendors
- Key Conclusions

DEFINITION OF NETWORK SYSTEMS INTEGRATION

- Definitions
- Network Outsourcing as a Companion Report
- Methodology
- Types of Vendors
- Industry Structure
- Guide to the Report

HISTORY AND DIRECTION OF NETWORK SYSTEMS INTEGRATION

- Introduction
- Definitions
- How It All Started
- The Network Systems Market in Ten Years
- The Network Systems Integration Market Today
- Relation to Computer Systems Integration

SYSTEMS INTEGRATION MARKET STRUCTURE

- Introduction
- The Market Structure Viewed By Standalone Systems Integrators
- The Market Structure Viewed By Computer Equipment Manufactures
- The Market Structure Viewed By Telecommunications Equipment Manufacturers
- The Market Structure Viewed By Telecommunications Service Vendors

SYSTEMS INTEGRATION PRODUCTS AND SERVICES

- Introduction
- Needs Analysis
- Network Design
- Network Construction

EXAMPLES OF SYSTEMS INTEGRATION PROJECTS

- Introduction
- Anderson Consulting
- Bell Atlantic
- Lucent Technologies
- CSC (Computer Science Corporation)
- Ericsson
- Fujitsu Network Communications
- Hewlett-Packard
- IBM Global Services

DRIVING AND RETARDING FORCES

- Introduction
- Driving Forces
- Why Users Do Not Use Network Systems Integration

VENDORS A TO K SYSTEMS INTEGRATION AND OUTSOURCING

- Introduction
- Able Telecom Holding Corp
- Andersen Consulting
- AT&T Solutions
- Bell Atlantic
- BellSouth
- Cap Gemini America
- Compaq
- Computer Sciences Corporation
- EDS
- Ericsson
- Fujitsu Network Communications
- Hewlett-Packard
- Hughes Network Systems
- IBM

VENDORS L TO Z SYSTEMS INTEGRATION AND OUTSOURCING

- Loral CyberStar
- Lucent Technologies
- MCI WorldCom
- NEC America
- Nortel Networks Corporation
- Oracle
- SAIC
- SBC Telecom
- Unisys
- UUNet

FORECASTS OF THE NETWORK SYSTEMS INTEGRATION MARKET

- Introduction
- Methodology
- Network Systems Integration by Type of Integrator
- Segmenting Network Systems Integration by Specific Task
- Network Systems Integration by Client Size
- Network Systems Integration by Client's Industry Sector

STRATEGIES IN THE NETWORK SYSTEMS INTEGRATION MARKET

- Introduction
- Large and Small Systems Integrators
- Standalone Systems Integrators
- Computer Equipment Manufacturers
- Telecommunications Equipment Manufacturers
- Telecommunications Service Providers

MANY OF THESE KEY TOPICS HAVE PHENOMENAL SUBCATEGORIES

KEY TABLES AND FIGURES

- REVENUE FROM NETWORK SYSTEMS INTEGRATION INSOURCING AND OUTSOURCING
- REVENUE FROM NETWORK SYSTEMS INTEGRATION ONLY
- REVENUE FROM NETWORK OUTSOURCING ONLY
- CHANGES IN THE NETWORK SYSTEMS INTEGRATION MARKET
- NEEDS ANALYSIS PORTFOLIO
- ASPECTS OF THE NETWORK DESIGN PROCESS
- NETWORK DESIGN CAPABILITIES
- ASPECTS OF NETWORK CONSTRUCTION
- NORTHSTAR OFFERINGS DEFINITION
- FORCES DRIVING NSI
- REASONS FOR NOT TAKING ADVANTAGE OF NSI
- VENDORS DISCUSSED
- ABLE TELECOM ORGANIZATIONAL GROUPS
- ANDERSON CONSULTING LINES OF BUSINESS
- TOOLS AND METHODOLOGIES
- AT&T FEATURES
- ASPECTS OF DSG NETWORK INTEGRATION
- BELLSOUTH PRODUCTS AND SERVICES
- CAP GEMINI AMERICA SPECIALTIES
- CAP GEMINI SERVICE OFFERINGS
- COMPAQ SERVICE OFFERINGS
- CSC SERVICES
- CSC INTEGRATION SERVICES
- EDS INDUSTRY SECTORS
- EDS SERVICE OFFERINGS
- FUJITSU PRODUCTS
- FUJITSU DIVISION SERVICES
- HP RANGE OF SERVICES
- HP NETWORK SOLUTIONS
- HUGHES PRODUCTS AND SERVICES
- IBM SERVICE PORTFOLIO
- IBM STRATEGIC OUTSOURCING SERVICES
- FEATURES AND BENEFITS OF MCI GLOBAL SOLUTIONS
- NEC SPECIALTIES
- ENTERPRISE SOLUTIONS GROUPS PRODUCTS
- SERVICE PROVIDER AND CARRIER GROUP PRODUCTS
- SAIC AREAS OF EXPERTISE
- SBC TELECOM BRAND SITES
- AMERITECH PRODUCTS AND SERVICES
- UNISYS RANGE OF SERVICES
- UNISYS FOCUSED CONSULTING SERVICES
- UNISYS IT OUTSOURCING SERVICES
- TYPES OF NETWORK SYSTEMS INTEGRATORS
- FACTORS EMERGING SINCE DEREGULATION
- REVENUE FROM SYSTEMS INTEGRATION
- REVENUE FROM NETWORK SYSTEMS INTEGRATION
- RATIO OF TELECOM EQUIPMENT MANUFACTURERS AND TELECOM SERVICE PROVIDERS AS INTEGRATORS TO STANDALONE AND COMPUTER EQUIPMENT MANUFACTURERS AS INTEGRATORS
- THE NEEDS ANALYSIS SEGMENT OF SYSTEMS INTEGRATION
- THE NETWORK DESIGN SEGMENT OF SYSTEMS INTEGRATION
- THE NETWORK CONSTRUCTION SEGMENT OF SYSTEMS INTEGRATION
- SEGMENT NETWORK SYSTEMS INTEGRATION REVENUE
- TYPES OF NETWORK SYSTEMS INTEGRATORS
- FACTORS EMERGING SINCE DEREGULATION

ABOUT THE COMPANY

WinterGreen Research, founded in 1985, provides strategic market assessments in telecommunications, communications equipment, health care, and advanced computer technology. Industry reports focus on opportunities that will expand existing markets or develop major new markets. The reports assess new product and service positioning strategies, new and evolving technologies, and technological impact on products, services, and markets. Market shares are provided. Leading market participants are profiled, and their marketing strategies, acquisitions, and strategic alliances are discussed. The principals of WinterGreen Research have been involved in analysis and forecasting of international business opportunities in telecommunications and advanced computer technology markets for over 30 years.

ABOUT THE PRINCIPAL AUTHORS

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Susan Eustis, President, co-founder of WinterGreen Research, has done research in communications and computer markets and applications. She holds several patents in microcomputing and parallel processing. She is the author of recent studies of the Regional Bell Operating Companies' marketing strategies, Internet equipment, and of a study of Internet and Intranet markets. Ms. Eustis is a graduate of Barnard College.

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